Location : Site of a proposed Quantum Metro Center

Mixed Use Commercial/Residential Project

West of Sotomayor Street and South of Chardón Avenue

Hato Rey Ward, San Juan, Puerto Rico

Grantor : Banco Popular de Puerto Rico

Grantee : Quantum Metro Center

Date of Sale ; April 14, 2004

Site Area : 12,099.6205 square meters or 3.0785 cuerdas

Sale Price : \$14,700,285

Price per Sq. Mt. : \$1,214, say \$1,215

Zoning : C-3 (commercial) & Urban Train (TU)

No. of Residential Units : 260 (including 100 hotel rooms)

Legal Data : Deed no. 54, before Ricardo Melendez Sauri, Esquire

Terms of Sale : Cash to Seller

Location : Two adjoining sites of the former

Public Commissions Offices Property

Proposed Mixed Use Commercial/Residential Projects

To be known as Acqua Luna and Acqua Blue

Northwest corner of Muñoz Rivera and Prudencio Rivera

Avenues intersection, Hato Rey Sector, San Juan

Grantor :

The Titan Group, Inc.

Grantee

A-Pancar Development Corporation

B- Acquacity Developers Inc.

Date of Sale

A-May 10, 2005

B-June 29, 2005

Sites Area

A- 6,690.845 square meters

B- 8,129.688 square meters 14,820.533 square meters (total)

400

Sales Price

A-\$10,114,903

B- \$12,000,000 \$22,114,903 (total)

Price per Sq. Mt.

A-\$1,511.75, say \$1,510

B-\$1,476.07, say \$1,475

Average Price per Sq. Mt. :

\$1,492, say \$1,490

Zoning

Assuming approvals

No. of Residential Units

570

:

Legal Data

A- Deed no. 62 before Luis Oscar Berrios Orlandi, Esquire

B- Deed no. 82 before Luis Oscar Berrios Orlandi, Esquire

Terms of Sale

: A- Seller financing & B- Cash to Seller

Comments

A-This transaction includes a \$5,212,893 down payment, with

the balance of \$4,902,000 payable at or before the fifth anniversary (May 10, 2010), accruing simple interest at 6%

per year.

Location

: Site of a proposed Mixed Use

Commercial/Office and Residential Project Parcels A, B & C current Site of Pier 10

Fernández Juncos Avenue

Puerta de Tierra Ward, San Juan, Puerto Rico

Grantor

.

Inmobiliaria Serena Inc. & Plataforma Muelle No. 10

Grantee

:

Lebrón Developers

Date of Sale

:

June 28, 2005

Site Area

.

10,833.40 square meters

Sales Price

\$11,220,000

Price per Sq. Mt.

: \$1,035,68.

rrice per sq. Mr.

\$1,035.68, say \$1,035

Zoning

:

CT-3 (commercial /tourist)

Source

Buyer

Legal Data

:

Deed no. 22 before Juan Santos Berrios, Esquire

Terms of Sale

Cash to Seller

Location : No. 113 of Chardón Street

Behind the Jose Miguel Agrelot PR Coliseum

Hato Rey Ward, San Juan, Puerto Rico

Grantor

:

Banco Popular de Puerto Rico

Grantee

Chardón Plaza, Inc.

Date of Transaction

-

Site Gross Area

December 22, 2005

13,772.48 square meters or 3,504 cuerdas

Site Net Usable Area

10,272 square meters or 2.613 cuerdas

Sales Price

\$15,160,000

Price per Sq. Mt. (gross)

\$1,100,74, say \$1,100

Price per Sq. Mt. (net)

\$1,475.85, say \$1,475

Zoning

C-3 (commercial) & Urban Train (TU)

**HUD Flooding Insurance** 

Classification

Zone A-1 & B (floodable and moderate)

Data Source

Seller

Legal Data

Deed no. 4 before Oscar Gonzalez Badillo, Esquire

Location

Convention Center Parcel C

Site of a proposed Plaza CCD Condominium

Mixed Use Residential and Commercial/Office Project City block formed by Fernández Juncos Avenue, Baldorioty

de Castro Boulevard, Paseo Street and Center Street Puerto Rico Convention Center project

Tras Miramar Sector, Santurce Ward, San Juan

Grantor

Convention Center District Authority

Grantee

Plaza CCD Development Corp.

Date of Sale

: May 1, 2006

Site Area

9,890.98 square meters or 2.5165 cuerdas

Sales Price

\$7,750,000

:

Price per Sq. Mt.

\$783.54, say \$785

Zoning

Master plan development

Legal Data

STATISTICS STATISTICS

Deed no. 6 before Guillermo Pico Gomez, Esquire

Terms of Sale

This property was optioned (development bid option

agreement) back on March 10, 2005 with a down payment of \$775,000 with the remaining \$6,975,000 amount paid at the

closing.

SITE	SI	T.	Tr.	MO	6

Location : Fronting Ponce de León and Muñoz Rivera Avenues between

FD Roosevelt and Eleanor Roosevelt Avenues

Hato Rey Ward, San Juan, PR

Grantor : Mental Health and Anti-Addiction Services Administration

Grantee : Puerto Rico Infrastructure Financing Authority (PRIFA) with

the property subsequently transferred to the Government

Development Bank for Puerto Rico (GDB)

Date of Transaction : May 25, 2006

Site Area : 10,297.46 square meters

Sales Price : \$17,260,000

Price per Sq. Mt. : \$1,676, say \$1,675

Zoning : C-3 (commercial) & Urban Train (TU)

**HUD Flooding Insurance** 

Classification : Zone X (minimal floodable area)

Source : Buyer

Legal Data : Deed no. 13 before Loyda E. Rivera Torres, Esquire

Comments : A high density project is proposed within this site.

H

SITE	SA	I	E	NO	. 7	

Location

: Southeast corner of SR-21 and the marginal street

to Martinez Nadal Expressway (SR-20)

Monacillos Ward, San Juan, PR

Grantor

: Junco Steel Corporation

Grantee

TV Development Corp.

Date of Transaction

April 13, 2007

:

Site Area

13,840.32 square meters

Sales Price

: \$13,000,000

Price per Sq. Mt.

\$939.28, say \$940

Zoning

I-1 (light industrial), Residential (R-4) and TU (Urban Train)

HUD Flooding Insurance

Classification

Zone X (minimal floodable area)

Source

Seller

Legal Data

Deed no. 64 before Cesar Matos Bonet, Esquire

Comments

A high density project is proposed within this site.

Location

Site of the proposed San Juan Bayside

Mixed-Use Residential, Commercial Project

Street A of Hoare Industrial Area just off the marginal street

to the Munoz Rivera Expressway

Next to the (Villa Pesquera) Fishing Center Facility Tras Miramar Sector, Santurec Ward, San Juan, PR

Grantor

: Municipality of San Juan

Grantee

Bayside Development, Inc.

Date of Sale

June 28, 2007

Site Area

22,212.92 square meters ·

Sales Price

\$25,545,000

Price per Sq. Mt.

\$1,150

Zoning

I-1 (light industrial) and DR-RD-1

HUD Flooding Insurance

Classification

Zone X (minimal floodable area)

Source

Seller

Legal Data

Deed no. 2 before Carlos David Rodriguez Bonets, Esquire

Comments

A high density mixed-use project comprising 535 apartment units, 30,000 sq. ft. of commercial-retail space with supporting parking is proposed within this site. A marina is

also under consideration for this project.

# SITE (Bid Option) SALE NO. 9

Location : Former Metropolitan Shopping Center

Site of a proposed Mix Use

Residential, Commercial & Office Project

Southwest corner of F.D. Roosevelt and Muñoz Rivera

Avenues, adjacent to the Roosevelt Station

Hato Rey Sector, San Juan

Grantor

TU

:

:

Grantee

Tres Rios Company

Date of Sale (Bid Option)

December of 2004

Approximate Site Area

16,560 square meters or 4.21 cuerdas

Sales Price

\$15,000,000

Price per Sq. Mt.

\$905.79, say \$905

Zoning

C-3 & TU

Data Source

Seller

Comments

A mixed use project combining 304 apartment units, 328,000 sq. ft. of office and 70,000 sq. ft. of commercial-retail with

supporting parking space is proposed within this site.

# SITE (Option) SALE NO. 10

Location : Site of the Proposed Galería Chardón Project

Lot no. 9 located in between Chardón Avenue and Camuñas Street, Hato Rey Norte Ward

San Juan, Puerto Rico

Grantor : MACAM, SE

Grantee : F.F Partners, LLC

Date of Sale (Option) : June 27, 2006

Site Area : 8,355 square meters

Sales Price : \$12,500,000

Price per Sq. Mt. : \$1,496, say \$1,500

Zoning : C-3 (commercial)

**HUD Flooding Insurance** 

Classification : Zone X (minimal floodable area)

Source Data : Buyer

Comments : A 256 unit high rise condominium project is proposed in this

site.

# SITE (Bid Option) SALE NO. 11

Location

Convention Center Parcel D

Site of a proposed Mixed-Use Residential and

Commercial Project

City block formed by the intersection of Fernández Juncos Avenue, Baldorioty de Castro Boulevard and Center Street

Puerto Rico Convention Center Project Tras Miramar Sector, Santurce Ward, San Juan

Grantor

Convention Center District Authority

Grantee

Confidential

:

:

:

Date of Bid Option

(Development Agreement) :

September of 2007

Site Area

9,042.84 square meters or 2.30 cuerdas

Sales (Bid Option) Price

\$14,000,000

Price per Sq. Mt.

\$1,548.18, say \$1,550

Zoning

CT-2 (commercial/tourist) within the CCD master plan

development.

**Data Source** 

Confirmation with seller and buyer

Terms of Sale

This property was optioned (development bid option agreement) on September of 2007 with the closing scheduled

by end of 2008.

OLJLIAN & OLJLAN REAL ESTATE APPRAISERS AND COUNSELORS SUMMARY OF SITE TRANSACTIONS

Sale No. / Street Location	Sector	Use/Project	Date of Sale	Area in S/M	Price/ SM
1- Chardón Ave, and Sotomayor Street	Hato Rey	Proposed Mixed Use Comm./Residential	4/2004	12,099	\$1,215
2- Muñoz Riverz Ave. & Arterial B Street intersection	Hate Ray	Proposed Mixed Use Comm./Residential	5 & 6/2005	14,820	\$1,490
3- Site of Pier 10, Fernández Juncos Avenue, Puerta de Tierra Sector	San Juan	Proponed Mix Use Comm/Office & Res.	6/2005	10,833	\$1,035
4-No. 113, Chardón Avenne	Hato Rey	Interim Parking	12/2005	13,772	\$1,100
5- Parcel C of Puerto Rico Convention Center Project	PRCCD, Miramar	Proposed Mixed Use Comm./Residential	5/2006	9,890	\$785
6- Ponce de León and Muñoz Rivera Avenues	Hato Rey	Proposed High Density	5/2006	10,297	\$1,675
7- Southeast corner of SR-21 and the Marginal street to Martinez Nadal Expressay	Monacillos, SJ	Proposed High Density Project	4/2007	13,840	\$940
8- Street A Hoare Industrial Area	Tras Miramar, SJ	Proposed High Density Mixed-Use	6/2007	22,212	\$1,150
9- Former Metropolitan Shopping Center, Parcel A, Roosevelt Avenue	Hato Rey	Proposed Mixed Use Comm./Residential	12/2004 Bid Option	16,560	\$905
10- Chardón Avenue and Camuñas Street	Tres Monjitas, HR	High Density Residential	6/2006 Option	8,355	\$1,500
11- Parcel D of Puerto Rico Convention Center Project	PRCCD, Miramar	Proposed High Density Mixed-Use	9/2007 Dev. Agreement Bid Option	9,042	\$1,550
Northwest corner of FD Roosevelt and Plaza Las Américas Avenues	Hato Rey, SJ	High Density Development	_	44,191	-

The eleven (11) listed transactions include eight (8) deeded/closed sales and three (3) current options, which took place between January of 2004 and September of 2007, including sites within the Convention Center District and Urban Train government sponsored projects and private projects. All the listed transactions enjoy good location and access capabilities within the general San Juan area.

They vary in size from 8,355 to 22,212 square meters and sold from \$785 to \$1,675 per square meter, providing an average of about \$1,213 per square meter, a median of \$1,150 per square meter and a mid-point of \$1,230 per square meter. The listed sales evidence the strong desirability for such well located urban parcels.

## A brief description follows:

Sale 1 refers to a 12,099 square meter site located south of Chardón Avenue and west of Sotomayor Street in the Hato Rey Ward of the San Juan municipality. The site is located just behind the BBVA Plaza office building. The first phase of Quantum Metrocenter mixed-use complex is currently under construction within half of the site. The other remnant section will remain as a surface parking interim use.

The Quantum Metrocenter will comprise two phases, 1) Quantum Residential Towers and 2) Q-Tower. The first phase which is under construction will comprise two (2), 26 story high-rise buildings to be identified as the north and south towers comprised by 80 residential apartment units each for a total of 160 units and 11,134 square feet of ground floor commercial space to be supported by a seven (7) level parking garage located between both towers.

Sale   Per Sq. M		Value Limit	
6	*\$1,600	Upper Limit	
11	\$1,550	Upper Limit	
10	\$1,500	Upper Limit	
2	\$1,490	Upper Limit	
1	\$1,215	Value Limit	
Subject	. —		
8	51,150	Value Limit	
4	\$1,100	Value Limit	
3	\$1.035	Value Limit	
7	\$940	Value Limit	
9	\$905	Lower Limit	
5	\$785	Lower Limit	

\*Adjusted by the estimated demolition costs

The concluded \$1,200 per square meter unitary value translates into a rounded \$53,000,000 value indication for the overall site.

#### Demolition costs

The value of the subject property is represented by the value of the site under its highest and best use less the demolition and clearing costs of the existing structures,

As it was previously estimated on the Highest and Best Use section from the market data presented regarding demolition and clearance costs and based on the subject structures types and components, a demolition/cleaning cost figure towards \$1,000,000 was estimated. Again, this assumes no extraordinary environmental issue other than removal of asbestos and lead paint typically used in older buildings for the subject property. Then,

Value of the overall subject site	
under its highest and best use	\$53,000,000
Less: Demolition and cleaning costs	(\$1,000,000)
Subject Site Market Value	\$52,000,000

#### Reasonableness

Based on the market densities (excluding commercial/office components) ranging from 26 to 99 square meter per unit, a 35 square meter per one basic residential unit density suggested by the RD-1 district is well supported for the subject. This would provide for 1,260 potential (hypothetical) project units on the subject site.

In fact, the seven sales including defined projects identified as sales 1, 2, 5, 8, 9, 10 and 11 were also analyzed in terms of a density basis (square meters per unit) and price per unit indication, thus, providing an alternate relevant basis of comparison. In summary:

Sale	Project	Units	Density4	Price/Unit
1	Proposed Mixed Use	260	46	\$55,000
2	Proposed Mixed Use	570	26	\$39,000
5	Proposed Mixed Use	100	99	\$77,500
8	Proposed Mixed Use	535	41	\$47,800
9	Proposed Mixed Use	305	55	\$49,300
10	Proposed Mixed Use	156	54	\$48,800
11	Proposed Mixed Use	170	53	\$82,300
Subject	Potential Mixed Use	1.260*	35	\$41.000**

<sup>\*</sup>potential subject units \*\*hypothetical

The seven listed site transactions which include more defined mixed use projects provide a \$39,000 to \$82,300 per unit indication excluding the commercial/office components with an average of \$57,200 per unit, a median of \$49,300 per unit and a mid-point of \$60,650 per unit.

The \$52 million overall adjusted value conclusion would translate into a rounded \$41,000 per unit indication if divided by the subject's potential (hypothetical) 1,260 unit project. This conclusion falls towards the per unit lower range consistent with the large scale nature of the subject and the discounting value considerations implied on a phased development.

#### Final Value Conclusion

Thus, the \$52,000,000 value is considered a reasonable and supportable figure for the 44,191.68 square meier subject site area, in fee simple and assumed vacant and available for use under its highest and best use, as of September 26, 2007 was estimated to be of:

\$52,000,000 (Fifty Two Million Dollars) TH

<sup>4</sup>SM per unit